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13		
14	UNITED STATES BA	ANKRUPTCY COURT
15	EASTERN DISTRI	CT OF CALIFORNIA
16	SACRAMEN	TO DIVISION
17	In re:	Case No. 12-32118
18	CITY OF STOCKTON, CALIFORNIA,	DC No. OHS-1
19	Debtor.	Chapter 9
20		OPPOSITION OF ASSURED GUARANTY CORP. AND ASSURED
21 22		GUARANTY MUNICIPAL CORP. TO CITY OF STOCKTON'S DAUBERT
23		MOTION SEEKING TO EXCLUDE THE EXPERT TESTIMONY OF ROBERT C. BOBB
24		) ) Date: March 20, 2013
25		) Time: 9:30 a.m. ) Dept.: Courtroom 35
26		Judge: Hon. Christopher M. Klein
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ASSURED'S OPPOSITION TO STOCKTON'S MOTION SEEKING TO EXCLUDE THE EXPERT TESTIMONY OF ROBERT C. BOBB

by their undersigned counsel, respectfully submit this Opposition in response to the City of Stockton's ("Stockton" or the "City") Objection to the Declaration and Expert Report of Robert C. Bobb Pursuant To Federal Rule of Evidence 702 and Daubert v. Merrell Dow Pharmaceuticals, Inc. (the "Motion") [Dkt. 705]. Assured requests that the Court deny the City's Motion because Bobb is a properly qualified expert whose opinions, as offered in his Declaration and Expert Report (the "Bobb Declaration" and "Bobb Report," respectively) [Dkt. Nos. 641 & 642], meet the requirements of Federal Rule of Evidence 702 and Daubert v. Merrell Dow Pharmaceuticals, Inc., 509 U.S. 579 (1993) ("Daubert") and will assist the Court in understanding the issues in this case.

Assured Guaranty Corp. and Assured Guaranty Municipal Corp. (collectively, "Assured"),

#### I. INTRODUCTION

Assured filed the Declaration and Expert Report of Robert Bobb with its December 14, 2012 Supplemental Objection to Stockton's Chapter 9 Petition and Statement of Qualifications ("Supplemental Objection") [Dkt. No. 638]. The Bobb Report evaluates the City's financial condition and analyzes the steps that the City took, and should have taken, to respond to its financial difficulties. In particular, drawing on more than 40 years of executive management experience in both the private and public sectors, Bobb examined the City's operational decisions in response to the City's financial distress and its failure to take steps to cut costs and generate new revenue prior to seeking relief in Chapter 9. These matters of fact are at the center of the City's financial solvency and its purported good faith decision to file for bankruptcy for purposes of 11 U.S.C. § 921(c).

In its Motion, the City moves this Court to strike the entirety of the Bobb Declaration and Bobb Report, or, in the alternative, as described below, to strike portions of the Bobb Declaration and Bobb Report as unreliable. Mot. at 10:10-18. The City's Motion should be denied. There is no need for the Court to reach these issues prior to a hearing on the merits, given that the Court will act as the factfinder in this case. That alone justifies denial of the City's Motion. Clearly, the substance of the Bobb Declaration and Bobb Report is relevant to the Court's evaluation of the City's claim of insolvency under 11 U.S.C. § 109(c)(2). Similarly, the City's argument that Bobb offered a legal conclusion is nonsensical, and its criticisms of the reliability of Bobb's conclusions are unfounded.

#### II. LEGAL STANDARD

Federal Rule of Evidence 702<sup>1</sup> permits "a witness who is qualified as an expert by knowledge, skill, experience, training, or education" to give opinion testimony, provided that the expert's specialized knowledge "will help the trier of fact to understand the evidence or to determine a fact in issue," and further provided that "the testimony is based on sufficient facts or data . . . [and] is the product of reliable principles and methods[,] and the expert has reliably applied the principles and methods to the facts of the case." Fed. R. Evid. 702; <u>Daubert</u>, 509 U.S. at 597 (establishing a "gatekeeping role" for courts regarding the admissibility of expert testimony); <u>see also Kumho Tire Co. v. Carmichael</u>, 526 U.S. 137 (1999). If an expert's testimony is grounded in the expert's area of specialized knowledge, based on sound data and reliable methodology, and soundly applied to the facts of the case, the testimony should be admitted. <u>Daubert</u>, 509 U.S. at 597; <u>see also Daubert v. Merrell Dow Pharms.</u>, Inc., 43 F.3d 1311, 1315 (9th Cir. 1995) ("<u>Daubert II</u>").

Where there is no jury and the Court is the trier of fact, the Court "does not have the sort of 'gatekeeping' function envisioned and discussed in <u>Daubert</u> and the Note to Rule 702." <u>Frye v.</u>

<u>Ayers</u>, 2009 U.S. Dist. LEXIS 124339, at \*12, 14 (E.D. Cal. May 11, 2009). That is, the Court may hear the evidence and make reliability determinations in the context of trial and exclude or disregard the evidence that does not meet the reliability standard of FRE 702. <u>Id.</u> at \*12-13 (quoting <u>In re Salem</u>, 465 F.3d 767, 776-77 (7th Cir. 2006)) (further citations omitted); <u>see also CFM Commc'ns</u>, <u>LLC v. Mitts Telecasting Co.</u>, 424 F. Supp. 2d 1229, 1233 (E.D. Cal. 2005) ("The concerns about admitting expert legal opinion may be lessened where, as here, a court sits as trier of fact.").

#### III. ARGUMENT

As demonstrated below, the City's arguments to set aside the Bobb Declaration and Bobb Report act only to shield the Court from reliable and relevant expert testimony. They should be rejected.

<sup>&</sup>lt;sup>1</sup> The Federal Rules of Evidence are made applicable to cases under the Bankruptcy Code by Rule of Bankruptcy Procedure 9017.

## A. Excluding All Or Part Of The Bobb Declaration And Bobb Report Is Unnecessary And Premature.

The City's request that the Court exclude the Bobb Declaration and Bobb Report in advance of an evidentiary hearing is wholly unnecessary because this Court will sit as the trier of fact.

Although <u>Daubert</u> is important in jury trials, "there is less need for the gatekeeper to keep the gate when the gatekeeper is keeping the gate only for himself. Thus, we relax <u>Daubert</u>'s application for bench trials." <u>David E. Watson, P.C. v. United States</u>, 668 F.3d 1008, 1015 (8th Cir. 2012) (citations and internal quotation marks omitted); <u>see also Volk v. United States</u>, 57 F. Supp. 2d 888, 896 (N.D. Cal. 1999).

Rather than acting to exclude evidence at the outset of a trial, the Court is in a better position "to hear the evidence and make its reliability determination during, rather than in advance of, trial."

In re Salem, 465 F.3d 767, 777 (7th Cir. 2006); see also Gibbs v. Gibbs, 210 F.3d 491, 500 (5th Cir. 2000) ("Most of the safeguards provided for in Daubert are not as essential in a case such as this where a district judge sits as the trier of fact in place of a jury."). The Court not only has "substantial discretion" to proceed in this way, see In re Trigem Am. Corp., 2010 Bankr. LEXIS 6274, at \*2-3 (Bank. C.D. Cal. Apr. 27, 2010) (denying a Daubert motion), but this "careful review of burdens of proof and vigorous cross-examination [and] not the exclusion of witnesses" is the "preferred approach." Id. at \*3 (citing Kumho, 526 U.S. at 141-42 (emphasis added). To the extent that "certain methodologies are suspect or ... mistakes were made go[es] more to the weight of the testimony, not to its admissibility." Trigem, 2010 Bankr. LEXIS 6274, at \*2-3 (citations omitted); see also Salem, 465 F.3d at 777 (noting the court's ability to "separate[e] out what the witness is an expert in and what he is not").

Further, bankruptcy courts when evaluating eligibility routinely admit and consider evidence submitted by objecting parties as to whether a municipal debtor pursued alternatives to bankruptcy and whether particular options were available and feasible for a municipality to pursue. See, e.g., In re City of Vallejo, 2008 Bankr. LEXIS 4433, at \*5-59 (Bankr. E.D. Cal. Sep. 5, 2008) (considering in detail numerous options proposed by the objector's expert for revenues the city should have pursued or cuts it should have made, evaluating the relative credibility of the parties' witnesses after

live testimony, comparing the city's actual post-petition results to its projected results, and				
evaluating insolvency, not only under the city's current budget, but a more austere budget); <u>In re</u>				
City of Bridgeport, 132 B.R. 85, 92 (Bankr. D. Conn. 1991) ("If Bridgeport is able to and does raise				
taxes and/or reduce spending enough to balance its budget, it will be able to pay its bills as they				
become due [That] scenario is a self-evident statement of solvency."); <u>In re Town of Westlake</u> ,				
211 B.R. 860, 863 (Bankr. N.D. Tex. 1997) (failing to accept debtor's representation that "it has				
insufficient revenue to continue to operate as a viable municipality and to continue to provide basic				
municipal services to its citizens" and noting "insufficient credible proof of such insolvency" after				
hearing testimony from objectors' experts about city's adoption of a budget with a projected monthly				
deficit yielding a final cash deficit for the year, which included expenditures not contained in previous				
budgets); In re N.Y. Off-Track Betting Corp., 427 B.R. 256, 282 (Bankr. S.D.N.Y. 2010) (finding that				
the debtor had filed in good faith under § 921 only after it considered the debtor's discussions regarding				
"the work that needed to be done to save" the debtor, including certain options suggested by the objector				
which the debtor incorporated into its business plan). These decisions recognize that a municipality's				
decisions prior to bankruptcy and in contemplation of bankruptcy are relevant to insolvency and/or				
good faith in filing a bankruptcy petition and ought to be considered in the context of a broader				
evidentiary trial.				

The City's Motion would act only to preemptively deprive the Court of its opportunity to hear relevant evidence. As the Court is "fully prepared and able to critically evaluate [the] qualifications and opinions" of the experts for both sides after hearing them presented at the hearing on the merits, <u>Frye</u>, 2009 U.S. Dist. LEXIS 124339, at \*13, the City's pre-hearing <u>Daubert</u> challenge should be summarily denied.

# B. Bobb's Expert Testimony Is Relevant And Will Assist The Court In Resolving Whether The City Is Eligible For Relief Under Chapter 9.

The City has attempted to portray the Bobb Declaration and Bobb Report as wholly irrelevant to the core issues presented in this case. Rule 702 requires that the expert's specialized knowledge "help the trier of fact to understand the evidence or to determine a fact in issue." In other words, the expert's testimony must be relevant. <u>Daubert</u>, 509 U.S. at 591 ("This condition goes

primarily to relevance."). Of course, "[e]xpert testimony which does not relate to any issue in the				
case is not relevant and, ergo, non-helpful." <u>Id.</u> (quoting 3 Weinstein & Berger ¶ 702[02], p. 702-				
18). In this case, Bobb has offered expert opinion on matters that "logically advance[] a material				
aspect of" Assured's eligibility objections. <u>Daubert II</u> , 43 F.3d at 1315. In particular, the Bobb				
Report addresses matters relevant to determining whether the City has met the statutory				
requirements of insolvency under 11 U.S.C. § 109(c)(2), and whether the City filed its petition in				
good faith under 11 U.S.C. § 921(c).				
The City claims that the Bobb Declaration and Bobb Report cannot support his ultimate				
conclusion that the City "cannot make the required showing that it was insolvent when it filed for				
chapter 9 relief at the end of June 2012." Mot. at 4:26-29 (quoting Bobb Dec. ¶ 9; Bobb Report a				

The City claims that the Bobb Declaration and Bobb Report cannot support his ultimate conclusion that the City "cannot make the required showing that it was insolvent when it filed for chapter 9 relief at the end of June 2012." Mot. at 4:26-29 (quoting Bobb Dec. ¶ 9; Bobb Report at 2-3). However, in determining whether the City meets the Bankruptcy Code's definition of insolvency, this Court must decide whether the City "deliberately budget[ed and] spen[t] itself into insolvency ... when other realistic avenues and scenarios [were] possible." In re Town of Westlake, 211 B.R. 860, 864 (Bankr. N.D. Tex. 1997). Essentially, before a city can demonstrate that it is insolvent, it must first prove that it attempted to solve its financial problems by taking the difficult steps of cutting services and raising revenue. See id. at 867 (dismissing Chapter 9 petition because the debtor had not first explored service cuts). This is particularly the case when the City itself is picking and choosing which debts it makes itself liable for and renders itself unable to meet for the purposes of demonstrating prospective insolvency. The Bobb Declaration and Bobb Report are helpful and relevant to this determination. The Bobb Report explicitly examines the very issue central to the insolvency analysis: whether the City "engaged in the hard work of deciding on the City's priorities in the provision of services—what were 'Must Have' and what were 'Nice to Have' services." Bobb Report at 29.

Furthermore, Bobb's testimony is relevant to whether the City acted in good faith in filing its petition. Before a municipal debtor can file in good faith for purposes of 11 U.S.C. § 921(c), it must pursue alternative avenues to bankruptcy. See N.Y. Off-Track Betting, 427 B.R. at 282; 6 COLLIER ON BANKRUPTCY ¶ 921.04[2]. Bobb's testimony shows the ways that the City "has not followed the steps cities in crisis should and typically do take...." Bobb Report at 22-25, 30. To be sure, the City

argues that Bobb failed to "consider whether the City had good reason not to take the extreme steps suggested in the Bobb Report." Mot. 6: 3-4. Clearly, however, this argument is unrelated to the admissibility of Bobb's testimony and instead addresses the weight the Court should assign to this evidence—a matter properly relegated to the trial stage.

# C. Bobb's Fact Statements Concerning The City's Failure To Seek Concessions from CalPERS Are Proper And Admissible.

The City argues that the portion of the Bobb Report discussing the City's "failure to engage its largest creditor, CalPERS, in discussions about reducing the City's outstanding pension obligations" is inadmissible as a legal conclusion, to the extent that the testimony "is meant to apply to the City's satisfaction of its negotiation requirement." Mot. at 6:14-19. The City objects specifically to the statement's appearance of "implicit[] support [for] Assured's contention that the City has not satisfied the negotiation requirement of section 109(c)(5)(B)." The City's argument is meritless.

Assured and the other Objecting Parties<sup>2</sup> argue that the City's failure to seek concessions from CalPERS is relevant to determining whether the City satisfied the negotiation requirement of § 109(c). However, Bobb made no such legal conclusion. The Bobb Report simply highlights the City's choice not to negotiate with CalPERS and to wait to seek a hardship extension until November 2012 as demonstrative of the City's failure to exhaust all options in addressing its financial crisis. Bobb Report at 24-25. Bobb's statements on this subject were made in the context of his discussion of the need for a city in distress to "put all options on the table"—which would include holding discussions with the City's largest creditor. This was not an improper "opinion on an ultimate issue of law," Hangarter, 373 F.3d at 1016, but rather a description of steps that a city in financial straits should take. As such, Bobb's proposed steps described only fact—that the City did not negotiate with CalPERS, which was a significant step to address its financial problems that the City failed to take.

<sup>&</sup>lt;sup>2</sup> The "Objecting Parties" refers collectively to Assured, National Public Finance Guarantee Corporation, Franklin High Yield Tax-Free Income Fund and Franklin California High Yield Municipal Fund, and Wells Fargo Bank, National Association, in its role as indenture trustee.

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# D. Bobb's Expert Opinions As To Specific Proposals For Increasing Revenues And Cutting Costs Satisfy the <u>Daubert</u> Reliability Requirements.

The City claims that Bobb's recommendations for generating additional revenue and cutting expenses are inadmissible because these opinions do not meet the reliability standard of FRE 702.<sup>3</sup>

See Mot. at 7-8. In particular, the City accuses Bobb of providing merely a "laundry list of tax measures" and "insist[ing]" on cuts without considering their feasibility. As described below, this statement ignores the substance of the Bobb Report, in particular the Alternative Model, which serves as the backbone of Bobb's opinions and is based on Bobb's extensive experience with cities in financial distress.

Under <u>Daubert</u>, "[t]he test for reliability ... 'is not the correctness of the expert's conclusions but the soundness of his methodology." <u>Stilwell v. Smith & Nephew, Inc.</u>, 482 F.3d 1187, 1192 (9th Cir. 2007) (quoting <u>Daubert II</u>, 43 F.3d at 1318). Although expert testimony should not include "unsupported speculation and subjective beliefs," <u>Guidroz-Brault v. Mo. Pacific R. Co.</u>, 254 F.3d 825, 829 (9th Cir. 2001), objections to the inadequacies of a study usually "are more appropriately considered an objection going to the weight of the evidence rather than its admissibility." Hemmings v. Tidyman's Inc., 285 F.3d 1174, 1188 (9th Cir. 2002).

The Bobb Report contains ample support to meet the reliability standard of Rule 702. Guidroz-Brault, 254 F.3d at 830-31 (requiring that expert testimony be "sufficiently founded on facts" under Rule 702). The Bobb Report is based upon the same opinion poll surveys relied upon by the City, Mot. at 7:13-15, a fair reading of which indicates voter support for tax increases, even if measures were put forward while the City is in bankruptcy. Bobb Report at 32; see also Ex. 106 at 2 (Report, Fairbank, Maslin, Maullin, Metz & Assoc. to R. Deis, Summary of Key Survey Findings from 2012 Voter Survey, Sept. 26, 2012) (concluding that "[a] 3/4 cent sales tax measure remains

The City specifically claims that the Bobb Report is deficient because it fails (i) to establish that Stockton's residents would have passed measures enacting new tax measure and fees; (ii) to undertake any analysis of the ramifications of the proposed tax increases; (iii) to determine whether the proposed tax increases would have prevented the City's insolvency; (iv) to provide an analysis of the impact of reducing department budgets by 15%; (v) to discuss the plausibility of lowering employee and retiree benefits; (vi) to investigate the feasibility of consolidating or privatizing some City services; and (vii) to consider the administrative costs and delays inherent in enacting the Bobb Report's various proposals. Id.

viable, even if it is put forward while the City remains in bankruptcy"). And, although the City criticizes Bobb's failure to conduct his own surveys, see Mot. at 7, the City ignores Bobb's outside research highlighting the success of tax proposals elsewhere in California, which together with the polling data suggests a strong likelihood that Stockton voters would have approved new taxes, even while the City sought relief in bankruptcy. Bobb Report at 34 (noting the high passage rates of tax increases and local revenue measures throughout California); see also Tod Newcombe, Tired of Service Cuts, California Cities Raise Taxes, Governing, Nov 21, 2012.

Finally, the City ignores altogether the justifications for both tax and fee increases and budget cuts outlined in the Alternative Model, which answers the remaining evidentiary complaints lodged by the City. See Expert Report of Nancy L. Zielke ("Zielke Report") at 33-56; Bobb Report at 31 (incorporating the Alternative Model). A cursory review of both the Alternative Model and the Bobb Report—which are based on the Best Practice Guidelines<sup>4</sup> of the Government Finance Officers Association ("GFOA"), id. at 23—demonstrates that the Bobb Report is "sufficiently founded on facts." Guidroz-Brault, 254 F.3d at 830-31. Moreover, the Bobb Report is reliable, as it explains the bases for both cost reductions and increased revenue sources. E.g., Bobb Report at 36 (identifying Emergency Service Cost Recovery fees, common in several California cities and generating approximately \$1.6 million annually that does not require voter approval); see also Zielke Report at 40-44 (identifying multiple revenue opportunities, including privatization of underutilized assets); Bobb Report at 44 (proposing to end marina debt service payments and subsidies, \$732,000 in savings). Accordingly, the City's challenge to the Bobb Report's reliability is unfounded. The City's arguments go instead to the weight this Court should afford Bobb's conclusions at trial, not the admissibility of Bobb's opinions, as set forth in the Bobb Declaration and Bobb Report. As the Supreme Court itself has cautioned, a Daubert analysis must focus "solely on principles and methodology, not on the conclusions they generate." <u>Daubert</u>, 509 U.S. at 595. Athough the City's attacks on Bobb's conclusions may be appropriate for cross-examination, they do not provide any

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<sup>&</sup>lt;sup>4</sup> Bobb's reliance on the GFOA standards is noteworthy because an important factor in assessing the reliability of an expert's proposed testimony is whether the principles on which the expert bases his opinions have been a "subject of peer review or publication." <u>Daubert</u>, 509 U.S. at 592-94; see also Kumho, 526 U.S. at 143 (extending Daubert to cover technical knowledge under Rule 702).

1	valid basis to exclude his testimony.		
2	IV. CONCLUSION		
3	For the foregoing reasons, the City's <u>Daubert</u> Motion to exclude the expert testimony of	•	
4	Robert C. Bobb should be denied.		
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1		Respectfully submitted,
2	Dated: March 12, 2013	SIDLEY AUSTIN LLP
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